

47

107.8682

Ag

Silver

Edge





## In This Issue

Managers' Report...2

Board of Directors Spotlight...3

Summer Pasture Tour's...4-5

Construction Update...6

Stay Connected...7

Celebrating 25+ Years...8

## Main Office

39999 Hilton Rd  
Edgewood IA, 52042  
563-928-6419

[www.silveredgecoop.com](http://www.silveredgecoop.com)

## Locations

• Strawberry Point • Delhi

## Mission Statement

"Our mission is to provide superior customer service and knowledge of the many agricultural fields while working with our customers to see them strive for success. We are dedicated to our work and the always changing fields of Agriculture."



# Managers' Report

Tony Hemann • General Manager, CEO •

[tonyh@silveredgecoop.com](mailto:tonyh@silveredgecoop.com)

Dear Members,

By the time you receive this newsletter, the 2017 harvest will already be in full swing and the Co-op will be nearly two months into our new fiscal year. Please mark your calendars for the Annual Meeting to be held on November 27<sup>th</sup> at the Edgewood Locker Event Center. The meal will be served from 5:30 pm to 7:45 pm, with the business meeting to follow at 8:00 pm. Please join us on the 27<sup>th</sup> at which time we will be able to share all the information and highlights from the past fiscal year.

The director terms of Ryan Riechers, Tim Rathe and Grant Guetzko are up this year; Ryan has decided not to seek reelection. If you have any interest in running for the Board of Directors, and would like more information, please give me a call and we can visit about it and I can get you in touch with the nominating committee.

If you haven't spoken for grain storage yet, it looks as if storage will fill up fast, you may want to get your needs covered ASAP.

Thanks and have a safe harvest!

Tony

# Board of Director's Spotlight

In every issue of Ag Edge you will find an employee spotlight, which helps you get to know the employees of your Cooperative. This issue we are featuring a Fall Special, read through and get to know the President and Vice president of the SilverEdge Cooperative Board of Directors.



**Jim Smith** is currently in his 10<sup>th</sup> year of serving on the SilverEdge Co-op Board, and he has been board President for the last 7 years. Jim and his wife, Andrea, have one son, Weston, who turns 2 in November. They live between Lamont and Winthrop and raise corn, soybeans and hay. They also finish Holstein steers and custom feed hogs. Jim and his brother John Smith share equipment with each other and help plant and harvest each other's crops. Jim would have to say that, "one of the biggest highlights of being director is to see

the Co-op continue to grow its business and memberships each year. With fewer farmers and large Co-ops and Ag Retailers all around us it's great to see that SilverEdge can still continue to grow. With having increased business and good commodity prices it has also been a highlight to have some very profitable years for the Co-op. By having those profitable years SilverEdge has been able to give patronage refunds back to its members and improve the Co-ops facilities and equipment." Jim says that, "when I got on the board 10 years ago the commodity prices were not the best and they were even lower in the previous years. They were challenging years for farmers and for the Co-op as well. It looks like we might be going into some years ahead of lower commodity prices for grain and livestock, which is one the challenges we may face." Jim also states that, "SilverEdge has a great employee and leadership team and with that comes the success that the Co-op has been seeing over the years. I feel that SilverEdge Cooperative has a bright future ahead and it has been a privilege to serve on the Board of Directors."



**Dave Venteicher** has been on the board for 8 years and has been the Vice President for the SilverEdge Cooperative Board of Directors for the past 7 years. Dave and his wife Ann have been married for 39 years! Ann is a nurse with Regional Family Health and works out of the Edgewood Clinic. They have 3 children. Carla is the oldest and is married to Jay Ramsey, and they have 2 girls, Maddie (6) and Erin (2). They live in Cedar Falls; There, Jay is employed by West Music and Carla is a middle and high school band instructor at Dunkerton. Denise is their 2<sup>nd</sup> daughter and she teaches art at Clinton Middle School

in Clinton. Matt, is their 3<sup>rd</sup> child, he is married to Michelle, and works for Joel Everitt Auction Service. Michelle, works for the Iowa DOT. They have one son, Seth, who is 16 months old. Dave and son Matt, are in partnership together, where they farm 350 acres of corn and soybeans just west of Edgewood. Dave would have to say that the highlight of being part of the Co-op Board has been working with the other directors and seeing the Co-op grow in membership and expansion in other areas. Dave says that, "some of the challenges I think the Co-op faces is, keeping up with the technology and maintaining quality equipment and services to our customers". Dave also added, "I enjoy being on the SilverEdge Co-op Board and working with the employees and management".





# SilverEdge Co-op



## 2017 Summer Pasture Tours

### *Vaccination Strategies*

We kicked off the first summer pasture tour on June 7<sup>th</sup>! Hosted at Brian Kanns, near Guttenberg, over Vaccination Strategies with guest speaker DVM. Ryan Royer. The main discussion of this tour was targeted around vaccination strategies. Royer explained the difference between Modified live and killed Vaccines, different types of vaccinations and proper timing of different vaccines. He also answered questions, did a demonstration on different types of syringes and needles to use depending on the injection you are giving and how to administrate it properly. Our livestock nutritionist, Steve Schilling also highlighted Purina's Stress Care Tub. We had 37 producers at this tour!

### *Fall Calving*

The 2<sup>nd</sup> pasture tour was on June 21<sup>st</sup> hosted at Josh Rahe, near Greeley, focused on the topic of Fall Calving. Our livestock Nutritionist Steve Schilling discussed mineral nutrition and creep feed. Josh talked about the benefits and fall backs of having fall calves. Steve and Josh answered questions as asked. After the main discussion, the pasture tour began, and we traveled through Josh Rahe's spring calving herd to his bottom ground and got a good look at part of his herd and pasture.





## *Winter Nutrition*

Our 3<sup>rd</sup> summer pasture tour was hosted by Scott & Eric Cherne, on July 5<sup>th</sup> over Winter Nutrition. Steve Schilling discussed the importance of mineral and ration balancing. Dr. Donald Bliss with Mid America Ag Research discussed worm control and Safeguard. Dianna Smith with Merck Animal Health handed out manure sample results and discussed those 1:1 with producers. Bryan Thill with Zoetis talked briefly on Aureomycin and VFD's. Scott Cherne showcased hay bales at different moistures and answered questions based off of his experience. The pasture tour continued on flat bed trailers as we traveled through multiple pastures, stopping for large group discussion.

## *Determining Value with Genetic Selection/EPD's*

On July 19<sup>th</sup> John Wessels (Pine View Angus) hosted our 4<sup>th</sup> summer pasture tour. John discussed EPDs and how to determine value with genetic selection. Mark Gerber with ZINPRO talked nutrition, what Availa 4 is and how it's different. Steve Schilling discussed mineral nutrition and explained the available feeding trials. Special guest Casey Allison, Membership Coordinator of the Iowa Cattleman's Association, introduced herself, what she does and some of the goals the Cattleman's Association has.



## *Transitioning Calves*

The 5<sup>th</sup> and final summer pasture tour took place on August 9<sup>th</sup> hosted by Jeremy Lehman and family. Transitioning calves was the focus of this tour. Steve Schilling and Tracy Coffland with Purina, discussed the different feeding programs that are available, and answered many questions regarding the programs that were being discussed. 70 producers made it to this tour!

We would like to thank the Clayton County Cattleman Association for grilling the meat and all the guest speakers for presenting at the tours. We appreciate all the producers who were able to attend, we hope you gained some valuable information!



# 2017 UPDATES



Construction of the new liquid chemical and fertilizer building at the Strawberry Point facility is now done! The building is up, tanks have been brought in and electrical work is underway. The building will be up and running for the 2018 spring season.



Have you driven past the Co-op in Edgewood recently? You may be wondering what is going on. Soon, the newest edition to the office will be completed. The new edition will provide additional office space and a board/meeting room. This edition also extended out the wash bay for semis to fully drive in.

# Stay Connected

Jennifer Winch Bolsinger • Coop Sales • [jennifer@silveredgecoop.com](mailto:jennifer@silveredgecoop.com)

Stay connected with us on social media! Where do you hang out online? Connect with us on any of our social media channels; where we share the latest news and information regarding your cooperative, along with photos, videos and more. Here at SilverEdge Co-op we want it to be easy for you to stay connected with us.

[www.facebook.com/silveredgecoop](https://www.facebook.com/silveredgecoop)

[www.twitter.com/silveredgecoop](https://www.twitter.com/silveredgecoop)

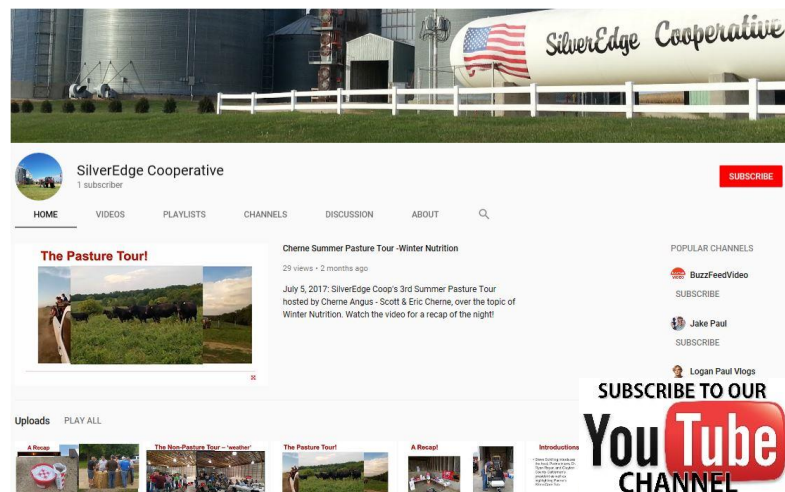
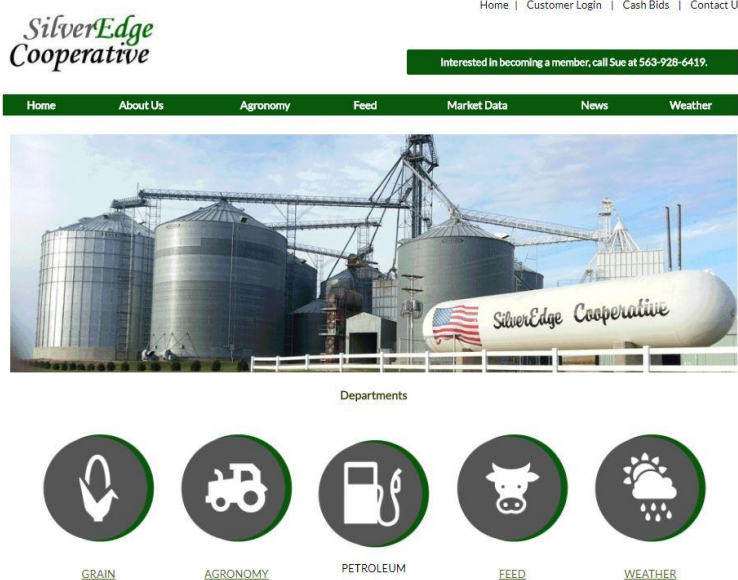


Find us on Facebook! Watch for posts about specials, upcoming meetings, seasonal hours, updates and much more!

[www.Silveredgecoop.com](http://www.Silveredgecoop.com)

Do you tweet? If so, follow us on twitter! Check out our photos and videos and watch for our tweets.

[www.youtube.com/channel/UCwRqTAh4ieASdcX4CtTvHXw](https://www.youtube.com/channel/UCwRqTAh4ieASdcX4CtTvHXw)



Our NEW mobile friendly website is live! Check out our newly designed website, where you will find the same information as before, but with a brand new look!

Do you like watching videos on YouTube? Did you know that we have a channel? Find and subscribe to us today. New videos will continue to be uploaded!

Go to our website to connect to any of our social media outlets.



# Celebrating Over 25 Years



**Chuck Meyers**  
Semi Driver  
25 Years



**Tony Hemann**  
General Manager/CEO  
27 Years



**Marty Grawe**  
Agronomy Manager  
27 Years



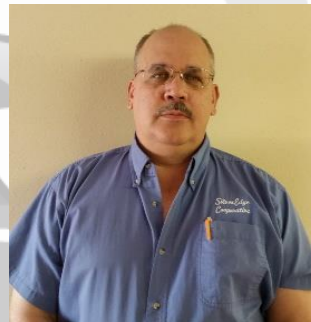
**Robert Richards**  
Fuel Hauler  
27 Years



**Marcia Popham**  
Bookkeeping  
27 Years



**Joe Weigel**  
Feed Mill Manager  
30 Years



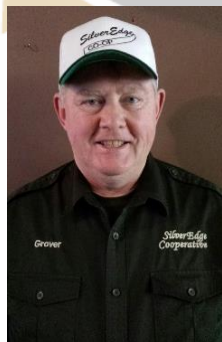
**Doug Moser**  
Office & Feed Ordering  
34 Years



**Jim Trumblee**  
Agronomy Sales &  
Applicator  
37 Years



**Theresa Boge**  
Bookkeeping  
37 Years



**Anthony Goldsmith**  
Location Manager  
38 Years



**Kevin Harbach**  
Warehouse & Truck Driver  
38 Years



**Ron Wegman (Rooter)**  
Fuel Hauler  
40 Years

**Thank you for your dedication to the Co-op and its members, without employees like you, SilverEdge would not be what it is today!**